## Financial Management

March/June 2017 - Sample Questions

## Time allowed: 3 hours 15 minutes



This question paper is divided into three sections:
Section A - ALL 15 questions are compulsory and MUST be attempted
Section B - ALL 15 questions are compulsory and MUST be attempted
Section C - BOTH questions are compulsory and MUST be attempted
Formulae Sheet, Present Value and Annuity Tables are on pages 4-6.
Do NOT open this question paper until instructed by the supervisor.
Do NOT record any of your answers on the question paper.
This question paper must not be removed from the examination hall.


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## Section C - BOTH questions are compulsory and MUST be attempted

Please write your answers to all parts of these questions on the lined pages within the Candidate Answer Booklet.

31 It is the middle of December 20X6 and Pangli Co is looking at working capital management for January $20 X 7$. Forecast financial information at the start of January 20X7 is as follows:

| Inventory | $\$ 455,000$ |
| :--- | :--- |
| Trade receivables | $\$ 408,350$ |
| Trade payables | $\$ 186,700$ |
| Overdraft | $\$ 240,250$ |

All sales are on credit and they are expected to be $\$ 3.5 \mathrm{~m}$ for $20 \times 6$. Monthly sales are as follows:

| November 20X6 (actual) | $\$ 270,875$ |
| :--- | :--- |
| December 20X6 (forecast) | $\$ 300,000$ |
| January 20X7 (forecast) | $\$ 350,000$ |

Pangli Co has a gross profit margin of $40 \%$. Although Pangli Co offers 30 days credit, only $60 \%$ of customers pay in the month following purchase, while the remaining customers take an additional month of credit.

Inventory is expected to increase by $\$ 52,250$ during January $20 X 7$.
Pangli Co plans to pay 70\% of trade payables in January 20X7 and defer paying the remaining $30 \%$ until the end of February 20X7. All suppliers of the company require payment within 30 days. Credit purchases from suppliers during January 20X7 are expected to be $\$ 250,000$.

Interest of $\$ 70,000$ is due to be paid in January $20 \times 7$ on fixed rate bank debt. Operating cash outflows are expected to be $\$ 146,500$ in January 20X7. Pangli Co has no cash and relies on its overdraft to finance daily operations. The company has no plans to raise long-term finance during January 20X7.

Assume that each year has 360 days.

## Required:

(a) (i) Calculate the cash operating cycle of Pangli Co at the start of January 20X7.
(ii) Calculate the overdraft expected at the end of January 20X7.
(iii) Calculate the current ratios at the start and end of January $20 \times 7$.
(b) Discuss FIVE techniques that Pangli Co could use in managing trade receivables.

32 Vyxyn Co is evaluating a planned investment in a new product costing $\$ 20 \mathrm{~m}$, payable at the start of the first year of operation. The product will be produced for four years, at the end of which production will cease. The investment project will have a terminal value of zero. Financial information relating to the investment project is as follows:

| Year | 1 | 2 | 3 | 4 |
| :--- | :---: | ---: | ---: | ---: |
| Sales volume (units/year) | 440,000 | 550,000 | 720,000 | 400,000 |
| Selling price (\$/unit) | $26 \cdot 50$ | $28 \cdot 50$ | $30 \cdot 00$ | $26 \cdot 00$ |
| Fixed cost (\$/year) | $1,100,000$ | $1,121,000$ | $1,155,000$ | $1,200,000$ |

These selling prices have not yet been adjusted for selling price inflation, which is expected to be $3.5 \%$ per year. The annual fixed costs are given above in nominal terms.

Variable cost per unit depends on whether competition is maintained between suppliers of key components. The purchasing department has made the following forecast:

| Competition | Strong | Moderate | Weak |
| :--- | ---: | :---: | ---: |
| Probability | $45 \%$ | $35 \%$ | $20 \%$ |
| Variable cost (\$/unit) | 10.80 | 12.00 | 14.70 |

The variable costs in this forecast are before taking account of variable cost inflation of $4.0 \%$ per year.
Vyxyn Co can claim tax-allowable depreciation on a $25 \%$ per year reducing balance basis on the full investment cost of $\$ 20 \mathrm{~m}$ and pays corporation tax of $28 \%$ per year one year in arrears.
It is planned to finance the investment project with an issue of $8 \%$ loan notes, redeemable in ten years' time. Vyxyn Co has a nominal after-tax weighted average cost of capital of $10 \%$, a real after-tax weighted average cost of capital of $7 \%$ and a cost of equity of $11 \%$.

## Required:

(a) Discuss the difference between risk and uncertainty in relation to investment appraisal.
(b) Calculate the expected net present value of the investment project and comment on its financial acceptability and on the risk relating to variable cost.
(c) Critically discuss how risk can be considered in the investment appraisal process.

## Formulae Sheet

## Economic order quantity

$$
=\sqrt{\frac{2 C_{0} D}{C_{h}}}
$$

## Miller-Orr Model

Return point $=$ Lower limit $+\left(\frac{1}{3} \times\right.$ spread $)$

$$
\text { Spread }=3\left[\frac{\frac{3}{4} \times \text { transaction cost } \times \text { variance of cash flows }}{\text { interest rate }}\right]^{\frac{1}{3}}
$$

The Capital Asset Pricing Model

$$
\mathrm{E}\left(\mathrm{r}_{\mathrm{i}}\right)=\mathrm{R}_{\mathrm{f}}+\beta_{\mathrm{i}}\left(\mathrm{E}\left(\mathrm{r}_{\mathrm{m}}\right)-\mathrm{R}_{\mathrm{f}}\right)
$$

The asset beta formula

$$
\beta_{\mathrm{a}}=\left[\frac{\mathrm{V}_{\mathrm{e}}}{\left(\mathrm{~V}_{\mathrm{e}}+\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})\right)} \beta_{\mathrm{e}}\right]+\left[\frac{\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})}{\left(\mathrm{V}_{\mathrm{e}}+\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})\right)} \beta_{\mathrm{d}}\right]
$$

The Growth Model

$$
P_{o}=\frac{D_{0}(1+g)}{\left(r_{e}-g\right)}
$$

## Gordon's growth approximation

$$
\mathrm{g}=\mathrm{br} \mathrm{r}_{\mathrm{e}}
$$

The weighted average cost of capital

$$
\text { WACC }=\left[\frac{V_{e}}{V_{e}+V_{d}}\right] k_{e}+\left[\frac{V_{d}}{V_{e}+V_{d}}\right] k_{d}(1-T)
$$

The Fisher formula

$$
(1+i)=(1+r)(1+h)
$$

Purchasing power parity and interest rate parity

$$
S_{1}=S_{0} \times \frac{\left(1+h_{c}\right)}{\left(1+h_{b}\right)} \quad F_{0}=S_{0} \times \frac{\left(1+i_{c}\right)}{\left(1+i_{b}\right)}
$$

## Present Value Table

Present value of 1 i.e. $(1+r)^{-n}$
Where $r=$ discount rate
$\mathrm{n}=$ number of periods until payment
Discount rate (r)
Periods

| (n) | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 | 1 |
| 2 | 0.980 | 0.961 | 0.943 | 0.925 | 0.907 | 0.890 | 0.873 | 0.857 | 0.842 | 0.826 | 2 |
| 3 | 0.971 | 0.942 | 0.915 | 0.889 | 0.864 | 0.840 | 0.816 | 0.794 | 0.772 | 0.751 | 3 |
| 4 | 0.961 | 0.924 | 0.888 | 0.855 | 0.823 | 0.792 | 0.763 | 0.735 | 0.708 | 0.683 | 4 |
| 5 | 0.951 | 0.906 | 0.863 | 0.822 | 0.784 | 0.747 | 0.713 | 0.681 | 0.650 | 0.621 | 5 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 0.942 | 0.888 | 0.837 | 0.790 | 0.746 | 0.705 | 0.666 | 0.630 | 0.596 | 0.564 | 6 |
| 7 | 0.933 | 0.871 | 0.813 | 0.760 | 0.711 | 0.665 | 0.623 | 0.583 | 0.547 | 0.513 | 7 |
| 8 | 0.923 | 0.853 | 0.789 | 0.731 | 0.677 | 0.627 | 0.582 | 0.540 | 0.502 | 0.467 | 8 |
| 9 | 0.914 | 0.837 | 0.766 | 0.703 | 0.645 | 0.592 | 0.544 | 0.500 | 0.460 | 0.424 | 9 |
| 10 | 0.905 | 0.820 | 0.744 | 0.676 | 0.614 | 0.558 | 0.508 | 0.463 | 0.422 | 0.386 | 10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | 0.896 | 0.804 | 0.722 | 0.650 | 0.585 | 0.527 | 0.475 | 0.429 | 0.388 | 0.350 | 11 |
| 12 | 0.887 | 0.788 | 0.701 | 0.625 | 0.557 | 0.497 | 0.444 | 0.397 | 0.356 | 0.319 | 12 |
| 13 | 0.879 | 0.773 | 0.681 | 0.601 | 0.530 | 0.469 | 0.415 | 0.368 | 0.326 | 0.290 | 13 |
| 14 | 0.870 | 0.758 | 0.661 | 0.577 | 0.505 | 0.442 | 0.388 | 0.340 | 0.299 | 0.263 | 14 |
| 15 | 0.861 | 0.743 | 0.642 | 0.555 | 0.481 | 0.417 | 0.362 | 0.315 | 0.275 | 0.239 | 15 |


| (n) | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ | $20 \%$ |  |
| ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 | 1 |
| 2 | 0.812 | 0.797 | 0.783 | 0.769 | 0.756 | 0.743 | 0.731 | 0.718 | 0.706 | 0.694 | 2 |
| 3 | 0.731 | 0.712 | 0.693 | 0.675 | 0.658 | 0.641 | 0.624 | 0.609 | 0.593 | 0.579 | 3 |
| 4 | 0.659 | 0.636 | 0.613 | 0.592 | 0.572 | 0.552 | 0.534 | 0.516 | 0.499 | 0.482 | 4 |
| 5 | 0.593 | 0.567 | 0.543 | 0.519 | 0.497 | 0.476 | 0.456 | 0.437 | 0.419 | 0.402 | 5 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 0.535 | 0.507 | 0.480 | 0.456 | 0.432 | 0.410 | 0.390 | 0.370 | 0.352 | 0.335 | 6 |
| 7 | 0.482 | 0.452 | 0.425 | 0.400 | 0.376 | 0.354 | 0.333 | 0.314 | 0.296 | 0.279 | 7 |
| 8 | 0.434 | 0.404 | 0.376 | 0.351 | 0.327 | 0.305 | 0.285 | 0.266 | 0.249 | 0.233 | 8 |
| 9 | 0.391 | 0.361 | 0.333 | 0.308 | 0.284 | 0.263 | 0.243 | 0.225 | 0.209 | 0.194 | 9 |
| 10 | 0.352 | 0.322 | 0.295 | 0.270 | 0.247 | 0.227 | 0.208 | 0.191 | 0.176 | 0.162 | 10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | 0.317 | 0.287 | 0.261 | 0.237 | 0.215 | 0.195 | 0.178 | 0.162 | 0.148 | 0.135 | 11 |
| 12 | 0.286 | 0.257 | 0.231 | 0.208 | 0.187 | 0.168 | 0.152 | 0.137 | 0.124 | 0.112 | 12 |
| 13 | 0.258 | 0.229 | 0.204 | 0.182 | 0.163 | 0.145 | 0.130 | 0.116 | 0.104 | 0.093 | 13 |
| 14 | 0.232 | 0.205 | 0.181 | 0.160 | 0.141 | 0.125 | 0.111 | 0.099 | 0.088 | 0.078 | 14 |
| 15 | 0.209 | 0.183 | 0.160 | 0.140 | 0.123 | 0.108 | 0.095 | 0.084 | 0.074 | 0.065 | 15 |

## Annuity Table

Present value of an annuity of 1 i.e. $\frac{1-(1+r)^{-n}}{r}$

$$
\begin{array}{ll}
\text { Where } & r=\text { discount rate } \\
& n=\text { number of periods }
\end{array}
$$

Discount rate (r)
Periods

| ( n ) | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 | 1 |
| 2 | 1.970 | 1.942 | 1.913 | 1.886 | 1.859 | 1.833 | 1.808 | 1.783 | 1.759 | 1.736 | 2 |
| 3 | 2.941 | $2 \cdot 884$ | 2.829 | $2 \cdot 775$ | $2 \cdot 723$ | 2.673 | $2 \cdot 624$ | 2.577 | 2.531 | 2.487 | 3 |
| 4 | 3.902 | 3.808 | $3 \cdot 717$ | 3.630 | 3.546 | 3.465 | $3 \cdot 387$ | 3.312 | 3.240 | $3 \cdot 170$ | 4 |
| 5 | 4.853 | $4 \cdot 713$ | $4 \cdot 580$ | $4 \cdot 452$ | $4 \cdot 329$ | $4 \cdot 212$ | $4 \cdot 100$ | 3.993 | $3 \cdot 890$ | 3.791 | 5 |
| 6 | $5 \cdot 795$ | $5 \cdot 601$ | $5 \cdot 417$ | $5 \cdot 242$ | 5.076 | 4.917 | $4 \cdot 767$ | $4 \cdot 623$ | $4 \cdot 486$ | $4 \cdot 355$ | 6 |
| 7 | 6.728 | 6.472 | 6.230 | 6.002 | 5.786 | $5 \cdot 582$ | $5 \cdot 389$ | $5 \cdot 206$ | 5.033 | $4 \cdot 868$ | 7 |
| 8 | 7.652 | 7.325 | 7.020 | 6.733 | $6 \cdot 463$ | 6.210 | $5 \cdot 971$ | $5 \cdot 747$ | 5.535 | $5 \cdot 335$ | 8 |
| 9 | 8.566 | $8 \cdot 162$ | 7.786 | 7.435 | $7 \cdot 108$ | 6.802 | 6.515 | 6.247 | 5.995 | $5 \cdot 759$ | 9 |
| 10 | $9 \cdot 471$ | 8.983 | $8 \cdot 530$ | $8 \cdot 111$ | $7 \cdot 722$ | $7 \cdot 360$ | $7 \cdot 024$ | 6.710 | $6 \cdot 418$ | $6 \cdot 145$ | 10 |
| 11 | $10 \cdot 368$ | 9.787 | $9 \cdot 253$ | $8 \cdot 760$ | 8.306 | 7.887 | 7.499 | $7 \cdot 139$ | $6 \cdot 805$ | $6 \cdot 495$ | 11 |
| 12 | 11.255 | $10 \cdot 575$ | 9.954 | $9 \cdot 385$ | $8 \cdot 863$ | 8.384 | 7.943 | 7.536 | $7 \cdot 161$ | 6.814 | 12 |
| 13 | $12 \cdot 134$ | $11 \cdot 348$ | $10 \cdot 635$ | 9.986 | $9 \cdot 394$ | 8.853 | 8.358 | 7.904 | $7 \cdot 487$ | 7-103 | 13 |
| 14 | 13.004 | $12 \cdot 106$ | 11.296 | $10 \cdot 563$ | 9.899 | 9.295 | $8 \cdot 745$ | 8.244 | 7.786 | $7 \cdot 367$ | 14 |
| 15 | $13 \cdot 865$ | $12 \cdot 849$ | 11.938 | $11 \cdot 118$ | $10 \cdot 380$ | $9 \cdot 712$ | $9 \cdot 108$ | $8 \cdot 559$ | 8.061 | $7 \cdot 606$ | 15 |
| ( n ) | 11\% | 12\% | 13\% | 14\% | 15\% | 16\% | 17\% | 18\% | 19\% | 20\% |  |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 | 1 |
| 2 | 1.713 | 1.690 | 1.668 | 1.647 | 1.626 | 1.605 | 1.585 | 1.566 | 1.547 | 1.528 | 2 |
| 3 | $2 \cdot 444$ | 2.402 | $2 \cdot 361$ | $2 \cdot 322$ | 2.283 | $2 \cdot 246$ | $2 \cdot 210$ | $2 \cdot 174$ | $2 \cdot 140$ | $2 \cdot 106$ | 3 |
| 4 | 3.102 | 3.037 | $2 \cdot 974$ | 2.914 | $2 \cdot 855$ | $2 \cdot 798$ | $2 \cdot 743$ | $2 \cdot 690$ | 2.639 | $2 \cdot 589$ | 4 |
| 5 | 3.696 | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | $3 \cdot 199$ | $3 \cdot 127$ | 3.058 | 2.991 | 5 |
| 6 | 4.231 | 4.111 | 3.998 | 3.889 | 3.784 | 3.685 | 3.589 | 3.498 | 3.410 | $3 \cdot 326$ | 6 |
| 7 | $4 \cdot 712$ | 4.564 | $4 \cdot 423$ | $4 \cdot 288$ | $4 \cdot 160$ | 4.039 | $3 \cdot 922$ | 3.812 | 3.706 | 3.605 | 7 |
| 8 | $5 \cdot 146$ | $4 \cdot 968$ | $4 \cdot 799$ | 4.639 | $4 \cdot 487$ | 4.344 | $4 \cdot 207$ | $4 \cdot 078$ | 3.954 | 3.837 | 8 |
| 9 | 5.537 | $5 \cdot 328$ | $5 \cdot 132$ | 4.946 | $4 \cdot 772$ | 4.607 | $4 \cdot 451$ | 4.303 | $4 \cdot 163$ | 4.031 | 9 |
| 10 | $5 \cdot 889$ | $5 \cdot 650$ | $5 \cdot 426$ | $5 \cdot 216$ | 5.019 | $4 \cdot 833$ | 4.659 | $4 \cdot 494$ | $4 \cdot 339$ | $4 \cdot 192$ | 10 |
| 11 | $6 \cdot 207$ | 5.938 | 5.687 | $5 \cdot 453$ | 5.234 | 5.029 | $4 \cdot 836$ | $4 \cdot 656$ | $4 \cdot 486$ | $4 \cdot 327$ | 11 |
| 12 | 6.492 | 6. 194 | 5.918 | $5 \cdot 660$ | $5 \cdot 421$ | $5 \cdot 197$ | $4 \cdot 988$ | 4.793 | $4 \cdot 611$ | 4.439 | 12 |
| 13 | 6.750 | $6 \cdot 424$ | $6 \cdot 122$ | $5 \cdot 842$ | 5.583 | $5 \cdot 342$ | $5 \cdot 118$ | 4.910 | $4 \cdot 715$ | 4.533 | 13 |
| 14 | 6.982 | 6.628 | $6 \cdot 302$ | 6.002 | $5 \cdot 724$ | $5 \cdot 468$ | $5 \cdot 229$ | 5.008 | 4.802 | 4.611 | 14 |
| 15 | $7 \cdot 191$ | $6 \cdot 811$ | $6 \cdot 462$ | $6 \cdot 142$ | $5 \cdot 847$ | $5 \cdot 575$ | $5 \cdot 324$ | 5.092 | $4 \cdot 876$ | $4 \cdot 675$ | 15 |

## End of Question Paper

