

## Financial Management

## Friday 9 December 2011

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Time allowed
Reading and planning: 15 minutes
Writing: 3 hours
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ALL FOUR questions are compulsory and MUST be attempted.
Formulae Sheet, Present Value and Annuity Tables are on pages 6, 7 and 8.

Do NOT open this paper until instructed by the supervisor.
During reading and planning time only the question paper may be annotated. You must NOT write in your answer booklet until instructed by the supervisor.

This question paper must not be removed from the examination hall.


The Association of Chartered Certified Accountants

## ALL FOUR questions are compulsory and MUST be attempted

1 Warden Co plans to buy a new machine. The cost of the machine, payable immediately, is $\$ 800,000$ and the machine has an expected life of five years. Additional investment in working capital of $\$ 90,000$ will be required at the start of the first year of operation. At the end of five years, the machine will be sold for scrap, with the scrap value expected to be $5 \%$ of the initial purchase cost of the machine. The machine will not be replaced.

Production and sales from the new machine are expected to be 100,000 units per year. Each unit can be sold for $\$ 16$ per unit and will incur variable costs of $\$ 11$ per unit. Incremental fixed costs arising from the operation of the machine will be $\$ 160,000$ per year.

Warden Co has an after-tax cost of capital of $11 \%$ which it uses as a discount rate in investment appraisal. The company pays profit tax one year in arrears at an annual rate of $30 \%$ per year. Capital allowances and inflation should be ignored.

## Required:

(a) Calculate the net present value of investing in the new machine and advise whether the investment is financially acceptable.
(7 marks)
(b) Calculate the internal rate of return of investing in the new machine and advise whether the investment is financially acceptable.
(4 marks)
(c) (i) Explain briefly the meaning of the term 'sensitivity analysis' in the context of investment appraisal;
(1 mark)
(ii) Calculate the sensitivity of the investment in the new machine to a change in selling price and to a change in discount rate, and comment on your findings.
(6 marks)
(d) Discuss the nature and causes of the problem of capital rationing in the context of investment appraisal, and explain how this problem can be overcome in reaching the optimal investment decision for a company.
(7 marks)
(25 marks)

2 Extracts from the recent financial statements of Bold Co are given below.

|  | \$000 |  |
| :---: | :---: | :---: |
| Turnover | 21,300 |  |
| Cost of sales | 16,400 |  |
| Gross profit | 4,900 |  |
|  | \$000 | \$000 |
| Non-current assets |  | 3,000 |
| Current assets |  |  |
| Inventory | 4,500 |  |
| Trade receivables | 3,500 |  |
|  |  | 8,000 |
| Total assets |  | 11,000 |
| Current liabilities |  |  |
| Trade payables | 3,000 |  |
| Overdraft | 3,000 |  |
|  |  | 6,000 |
| Equity |  |  |
| Ordinary shares | 1,000 |  |
| Reserves | 1,000 |  |
|  |  | 2,000 |
| Non-current liabilities |  |  |
| Bonds |  | 3,000 |
|  |  | 11,000 |

A factor has offered to manage the trade receivables of Bold Co in a servicing and factor-financing agreement. The factor expects to reduce the average trade receivables period of Bold Co from its current level to 35 days; to reduce bad debts from $0.9 \%$ of turnover to $0.6 \%$ of turnover; and to save Bold Co $\$ 40,000$ per year in administration costs. The factor would also make an advance to Bold Co of $80 \%$ of the revised book value of trade receivables. The interest rate on the advance would be $2 \%$ higher than the $7 \%$ that Bold Co currently pays on its overdraft. The factor would charge a fee of $0.75 \%$ of turnover on a with-recourse basis, or a fee of $1.25 \%$ of turnover on a non-recourse basis. Assume that there are 365 working days in each year and that all sales and supplies are on credit.

## Required:

(a) Explain the meaning of the term 'cash operating cycle' and discuss the relationship between the cash operating cycle and the level of investment in working capital. Your answer should include a discussion of relevant working capital policy and the nature of business operations.
(b) Calculate the cash operating cycle of Bold Co. (Ignore the factor's offer in this part of the question).
(c) Calculate the value of the factor's offer:
(i) on a with-recourse basis;
(ii) on a non-recourse basis.
(d) Comment on the financial acceptability of the factor's offer and discuss the possible benefits to Bold Co of factoring its trade receivables.

3 Recent financial information relating to Close Co, a stock market listed company, is as follows.

|  | $\$ \mathrm{~m}$ |
| :--- | :--- |
| Profit after tax (earnings) | $66 \cdot 6$ |
| Dividends | $40 \cdot 0$ |

Statement of financial position information:

|  | \$m | \$m |
| :---: | :---: | :---: |
| Non-current assets |  | 595 |
| Current assets |  | 125 |
| Total assets |  | 720 |
| Current liabilities |  | 70 |
| Equity |  |  |
| Ordinary shares (\$1 nominal) | 80 |  |
| Reserves | 410 |  |
|  |  | 490 |
| Non-current liabilities |  |  |
| 6\% Bank loan | 40 |  |
| 8\% Bonds (\$100 nominal) | 120 |  |
|  |  | 160 |
|  |  | 720 |

Financial analysts have forecast that the dividends of Close Co will grow in the future at a rate of $4 \%$ per year. This is slightly less than the forecast growth rate of the profit after tax (earnings) of the company, which is $5 \%$ per year. The finance director of Close Co thinks that, considering the risk associated with expected earnings growth, an earnings yield of $11 \%$ per year can be used for valuation purposes.

Close Co has a cost of equity of $10 \%$ per year and a before-tax cost of debt of $7 \%$ per year. The $8 \%$ bonds will be redeemed at nominal value in six years' time. Close Co pays tax at an annual rate of $30 \%$ per year and the ex-dividend share price of the company is $\$ 8.50$ per share.

## Required:

(a) Calculate the value of Close Co using the following methods:
(i) net asset value method;
(ii) dividend growth model;
(iii) earnings yield method.
(b) Discuss the weaknesses of the dividend growth model as a way of valuing a company and its shares.
(5 marks)
(c) Calculate the weighted average after-tax cost of capital of Close Co using market values where appropriate.
(8 marks)
(d) Discuss the circumstances under which the weighted average cost of capital (WACC) can be used as a discount rate in investment appraisal. Briefly indicate alternative approaches that could be adopted when using the WACC is not appropriate.

4 Bar Co is a stock exchange listed company that is concerned by its current level of debt finance. It plans to make a rights issue and to use the funds raised to pay off some of its debt. The rights issue will be at a $20 \%$ discount to its current ex-dividend share price of $\$ 7.50$ per share and Bar Co plans to raise $\$ 90$ million. Bar Co believes that paying off some of its debt will not affect its price/earnings ratio, which is expected to remain constant.

Income statement information

|  | \$m |
| :---: | :---: |
| Turnover | 472 |
| Cost of sales | 423 |
| Profit before interest and tax | 49 |
| Interest | 10 |
| Profit before tax | 39 |
| Tax | 12 |
| Profit after tax | 27 |
| Statement of financial position information |  |
|  | \$m |
| Equity |  |
| Ordinary shares (\$1 nominal) | 60 |
| Reserves | 80 |
|  | 140 |
| Long-term liabilities |  |
| 8\% bonds (\$100 nominal) | 125 |
|  | 265 |

The $8 \%$ bonds are currently trading at $\$ 112 \cdot 50$ per $\$ 100$ bond and bondholders have agreed that they will allow Bar Co to buy back the bonds at this market value. Bar Co pays tax at a rate of $30 \%$ per year.

Required:
(a) Calculate the theoretical ex rights price per share of Bar Co following the rights issue.
(3 marks)
(b) Calculate and discuss whether using the cash raised by the rights issue to buy back bonds is likely to be financially acceptable to the shareholders of Bar Co, commenting in your answer on the belief that the current price/earnings ratio will remain constant.
(c) Calculate and discuss the effect of using the cash raised by the rights issue to buy back bonds on the financial risk of Bar Co, as measured by its interest coverage ratio and its book value debt to equity ratio.
(4 marks)
(d) Compare and contrast the financial objectives of a stock exchange listed company such as Bar Co and the financial objectives of a not-for-profit organisation such as a large charity.
(11 marks)
(25 marks)

## Formulae Sheet

## Economic order quantity

$$
=\sqrt{\frac{2 C_{0} D}{C_{h}}}
$$

## Miller-Orr Model

Return point $=$ Lower limit $+\left(\frac{1}{3} \times\right.$ spread $)$
Spread $=3\left[\frac{\frac{3}{4} \times \text { transaction cost } \times \text { variance of cash flows }}{\text { interest rate }}\right]^{\frac{1}{3}}$
The Capital Asset Pricing Model

$$
\mathrm{E}\left(\mathrm{r}_{\mathrm{i}}\right)=\mathrm{R}_{\mathrm{f}}+\beta_{\mathrm{i}}\left(\mathrm{E}\left(\mathrm{r}_{\mathrm{m}}\right)-\mathrm{R}_{\mathrm{f}}\right)
$$

The asset beta formula

$$
\beta_{\mathrm{a}}=\left[\frac{\mathrm{V}_{\mathrm{e}}}{\left(\mathrm{~V}_{\mathrm{e}}+\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})\right)} \beta_{\mathrm{e}}\right]+\left[\frac{\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})}{\left(\mathrm{V}_{\mathrm{e}}+\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})\right)} \beta_{\mathrm{d}}\right]
$$

The Growth Model

$$
P_{0}=\frac{D_{0}(1+g)}{\left(r_{e}-g\right)}
$$

Gordon's growth approximation

$$
g=b r_{e}
$$

The weighted average cost of capital

$$
\text { WACC }=\left[\frac{V_{e}}{V_{e}+V_{d}}\right] k_{e}+\left[\frac{V_{d}}{V_{e}+V_{d}}\right] k_{d}(1-T)
$$

## The Fisher formula

$$
(1+i)=(1+r)(1+h)
$$

Purchasing power parity and interest rate parity

$$
S_{1}=S_{0} \times \frac{\left(1+h_{c}\right)}{\left(1+h_{b}\right)} \quad F_{0}=S_{0} \times \frac{\left(1+i_{c}\right)}{\left(1+i_{b}\right)}
$$

## Present Value Table

Present value of 1 i.e. $(1+r)^{-n}$

$$
\begin{array}{ll}
\text { Where } & r=\text { discount rate } \\
& n=\text { number of periods until payment }
\end{array}
$$

Discount rate (r)
Periods

| (n) | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 | 1 |
| 2 | 0.980 | 0.961 | 0.943 | 0.925 | 0.907 | 0.890 | 0.873 | 0.857 | 0.842 | 0.826 | 2 |
| 3 | 0.971 | 0.942 | 0.915 | 0.889 | 0.864 | 0.840 | 0.816 | 0.794 | 0.772 | 0.751 | 3 |
| 4 | 0.961 | 0.924 | 0.888 | 0.855 | 0.823 | 0.792 | 0.763 | 0.735 | 0.708 | 0.683 | 4 |
| 5 | 0.951 | 0.906 | 0.863 | 0.822 | 0.784 | 0.747 | 0.713 | 0.681 | 0.650 | 0.621 | 5 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 0.942 | 0.888 | 0.837 | 0.790 | 0.746 | 0.705 | 0.666 | 0.630 | 0.596 | 0.564 | 6 |
| 7 | 0.933 | 0.871 | 0.813 | 0.760 | 0.711 | 0.665 | 0.623 | 0.583 | 0.547 | 0.513 | 7 |
| 8 | 0.923 | 0.853 | 0.789 | 0.731 | 0.677 | 0.627 | 0.582 | 0.540 | 0.502 | 0.467 | 8 |
| 9 | 0.914 | 0.837 | 0.766 | 0.703 | 0.645 | 0.592 | 0.544 | 0.500 | 0.460 | 0.424 | 9 |
| 10 | 0.905 | 0.820 | 0.744 | 0.676 | 0.614 | 0.558 | 0.508 | 0.463 | 0.422 | 0.386 | 10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | 0.896 | 0.804 | 0.722 | 0.650 | 0.585 | 0.527 | 0.475 | 0.429 | 0.388 | 0.350 | 11 |
| 12 | 0.887 | 0.788 | 0.701 | 0.625 | 0.557 | 0.497 | 0.444 | 0.397 | 0.356 | 0.319 | 12 |
| 13 | 0.879 | 0.773 | 0.681 | 0.601 | 0.530 | 0.469 | 0.415 | 0.368 | 0.326 | 0.290 | 13 |
| 14 | 0.870 | 0.758 | 0.661 | 0.577 | 0.505 | 0.442 | 0.388 | 0.340 | 0.299 | 0.263 | 14 |
| 15 | 0.861 | 0.743 | 0.642 | 0.555 | 0.481 | 0.417 | 0.362 | 0.315 | 0.275 | 0.239 | 15 |

(n) $11 \% \quad 12 \% \quad 13 \% \quad 14 \% \quad 15 \% \quad 16 \% \quad 17 \% \quad 18 \% \quad 19 \% \quad 20 \%$

| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 | 1 |
| ---: | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2 | 0.812 | 0.797 | 0.783 | 0.769 | 0.756 | 0.743 | 0.731 | 0.718 | 0.706 | 0.694 | 2 |
| 3 | 0.731 | 0.712 | 0.693 | 0.675 | 0.658 | 0.641 | 0.624 | 0.609 | 0.593 | 0.579 | 3 |
| 4 | 0.659 | 0.636 | 0.613 | 0.592 | 0.572 | 0.552 | 0.534 | 0.516 | 0.499 | 0.482 | 4 |
| 5 | 0.593 | 0.567 | 0.543 | 0.519 | 0.497 | 0.476 | 0.456 | 0.437 | 0.419 | 0.402 | 5 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 0.535 | 0.507 | 0.480 | 0.456 | 0.432 | 0.410 | 0.390 | 0.370 | 0.352 | 0.335 | 6 |
| 7 | 0.482 | 0.452 | 0.425 | 0.400 | 0.376 | 0.354 | 0.333 | 0.314 | 0.296 | 0.279 | 7 |
| 8 | 0.434 | 0.404 | 0.376 | 0.351 | 0.327 | 0.305 | 0.285 | 0.266 | 0.249 | 0.233 | 8 |
| 9 | 0.391 | 0.361 | 0.333 | 0.308 | 0.284 | 0.263 | 0.243 | 0.225 | 0.209 | 0.194 | 9 |
| 10 | 0.352 | 0.322 | 0.295 | 0.270 | 0.247 | 0.227 | 0.208 | 0.191 | 0.176 | 0.162 | 10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | 0.317 | 0.287 | 0.261 | 0.237 | 0.215 | 0.195 | 0.178 | 0.162 | 0.148 | 0.135 | 11 |
| 12 | 0.286 | 0.257 | 0.231 | 0.208 | 0.187 | 0.168 | 0.152 | 0.137 | 0.124 | 0.112 | 12 |
| 13 | 0.258 | 0.229 | 0.204 | 0.182 | 0.163 | 0.145 | 0.130 | 0.116 | 0.104 | 0.093 | 13 |
| 14 | 0.232 | 0.205 | 0.181 | 0.160 | 0.141 | 0.125 | 0.111 | 0.099 | 0.088 | 0.078 | 14 |
| 15 | 0.209 | 0.183 | 0.160 | 0.140 | 0.123 | 0.108 | 0.095 | 0.084 | 0.074 | 0.065 | 15 |

## Annuity Table

Present value of an annuity of 1 i.e. $\frac{1-(1+r)^{-n}}{r}$

$$
\begin{array}{ll}
\text { Where } & r=\text { discount rate } \\
& n=\text { number of periods }
\end{array}
$$

## Discount rate (r)

Periods

| ( n ) | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 | 1 |
| 2 | 1.970 | 1.942 | 1.913 | 1.886 | 1.859 | 1.833 | 1.808 | 1.783 | 1.759 | 1.736 | 2 |
| 3 | 2.941 | $2 \cdot 884$ | 2.829 | $2 \cdot 775$ | $2 \cdot 723$ | 2.673 | $2 \cdot 624$ | $2 \cdot 577$ | $2 \cdot 531$ | $2 \cdot 487$ | 3 |
| 4 | 3.902 | 3.808 | 3.717 | 3.630 | 3.546 | $3 \cdot 465$ | $3 \cdot 387$ | $3 \cdot 312$ | 3.240 | $3 \cdot 170$ | 4 |
| 5 | $4 \cdot 853$ | $4 \cdot 713$ | $4 \cdot 580$ | $4 \cdot 452$ | $4 \cdot 329$ | $4 \cdot 212$ | 4.100 | 3.993 | $3 \cdot 890$ | $3 \cdot 791$ | 5 |
| 6 | 5.795 | 5.601 | $5 \cdot 417$ | $5 \cdot 242$ | 5.076 | 4.917 | $4 \cdot 767$ | $4 \cdot 623$ | $4 \cdot 486$ | $4 \cdot 355$ | 6 |
| 7 | $6 \cdot 728$ | 6.472 | 6.230 | 6.002 | 5.786 | $5 \cdot 582$ | $5 \cdot 389$ | $5 \cdot 206$ | 5.033 | $4 \cdot 868$ | 7 |
| 8 | $7 \cdot 652$ | $7 \cdot 325$ | 7.020 | 6.733 | 6.463 | $6 \cdot 210$ | 5.971 | $5 \cdot 747$ | $5 \cdot 535$ | $5 \cdot 335$ | 8 |
| 9 | 8.566 | 8.162 | 7.786 | $7 \cdot 435$ | $7 \cdot 108$ | 6.802 | 6.515 | $6 \cdot 247$ | 5.995 | $5 \cdot 759$ | 9 |
| 10 | $9 \cdot 471$ | 8.983 | 8.530 | $8 \cdot 111$ | $7 \cdot 722$ | $7 \cdot 360$ | $7 \cdot 024$ | $6 \cdot 710$ | $6 \cdot 418$ | $6 \cdot 145$ | 10 |
| 11 | $10 \cdot 37$ | 9.787 | 9.253 | 8.760 | $8 \cdot 306$ | 7.887 | $7 \cdot 499$ | $7 \cdot 139$ | 6.805 | 6.495 | 11 |
| 12 | $11 \cdot 26$ | 10.58 | 9.954 | $9 \cdot 385$ | $8 \cdot 863$ | 8.384 | 7.943 | 7.536 | $7 \cdot 161$ | 6.814 | 12 |
| 13 | $12 \cdot 13$ | $11 \cdot 35$ | $10 \cdot 63$ | 9.986 | $9 \cdot 394$ | 8.853 | 8.358 | 7.904 | 7.487 | $7 \cdot 103$ | 13 |
| 14 | 13.00 | $12 \cdot 11$ | 11.30 | $10 \cdot 56$ | 9.899 | $9 \cdot 295$ | $8 \cdot 745$ | 8.244 | 7.786 | $7 \cdot 367$ | 14 |
| 15 | $13 \cdot 87$ | $12 \cdot 85$ | 11.94 | $11 \cdot 12$ | $10 \cdot 38$ | $9 \cdot 712$ | $9 \cdot 108$ | $8 \cdot 559$ | 8.061 | $7 \cdot 606$ | 15 |
| ( n ) | 11\% | 12\% | 13\% | 14\% | 15\% | 16\% | 17\% | 18\% | 19\% | 20\% |  |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 | 1 |
| 2 | 1.713 | 1.690 | 1.668 | 1.647 | 1.626 | $1 \cdot 605$ | 1.585 | 1.566 | 1.547 | 1.528 | 2 |
| 3 | $2 \cdot 444$ | $2 \cdot 402$ | $2 \cdot 361$ | $2 \cdot 322$ | $2 \cdot 283$ | $2 \cdot 246$ | $2 \cdot 210$ | $2 \cdot 174$ | $2 \cdot 140$ | $2 \cdot 106$ | 3 |
| 4 | $3 \cdot 102$ | 3.037 | $2 \cdot 974$ | 2.914 | $2 \cdot 855$ | $2 \cdot 798$ | $2 \cdot 743$ | $2 \cdot 690$ | 2.639 | $2 \cdot 589$ | 4 |
| 5 | $3 \cdot 696$ | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | $3 \cdot 199$ | $3 \cdot 127$ | 3.058 | 2.991 | 5 |
| 6 | $4 \cdot 231$ | 4.111 | 3.998 | 3.889 | $3 \cdot 784$ | 3.685 | 3.589 | 3.498 | 3.410 | $3 \cdot 326$ | 6 |
| 7 | $4 \cdot 712$ | 4.564 | 4.423 | $4 \cdot 288$ | $4 \cdot 160$ | 4.039 | $3 \cdot 922$ | $3 \cdot 812$ | 3.706 | $3 \cdot 605$ | 7 |
| 8 | $5 \cdot 146$ | 4.968 | 4.799 | 4.639 | 4.487 | 4.344 | $4 \cdot 207$ | $4 \cdot 078$ | 3.954 | 3.837 | 8 |
| 9 | $5 \cdot 537$ | $5 \cdot 328$ | $5 \cdot 132$ | 4.946 | $4 \cdot 772$ | $4 \cdot 607$ | $4 \cdot 451$ | $4 \cdot 303$ | 4.163 | 4.031 | 9 |
| 10 | $5 \cdot 889$ | $5 \cdot 650$ | $5 \cdot 426$ | $5 \cdot 216$ | 5.019 | $4 \cdot 833$ | 4.659 | $4 \cdot 494$ | $4 \cdot 339$ | 4.192 | 10 |
| 11 | 6.207 | 5.938 | $5 \cdot 687$ | $5 \cdot 453$ | $5 \cdot 234$ | 5.029 | $4 \cdot 836$ | $4 \cdot 656$ | $4 \cdot 486$ | $4 \cdot 327$ | 11 |
| 12 | $6 \cdot 492$ | 6.194 | 5.918 | $5 \cdot 660$ | $5 \cdot 421$ | $5 \cdot 197$ | 4.988 | $4 \cdot 793$ | $4 \cdot 611$ | $4 \cdot 439$ | 12 |
| 13 | $6 \cdot 750$ | $6 \cdot 424$ | $6 \cdot 122$ | 5.842 | 5.583 | $5 \cdot 342$ | $5 \cdot 118$ | $4 \cdot 910$ | $4 \cdot 715$ | 4.533 | 13 |
| 14 | 6.982 | 6.628 | $6 \cdot 302$ | $6 \cdot 002$ | $5 \cdot 724$ | $5 \cdot 468$ | $5 \cdot 229$ | $5 \cdot 008$ | 4.802 | $4 \cdot 611$ | 14 |
| 15 | 7•191 | $6 \cdot 811$ | $6 \cdot 462$ | $6 \cdot 142$ | $5 \cdot 847$ | $5 \cdot 575$ | 5-324 | $5 \cdot 092$ | $4 \cdot 876$ | $4 \cdot 675$ | 15 |

## End of Question Paper

